2026 CONVENTION SITE REPORT

Michelle Werts

Annual Convention Planning Chair

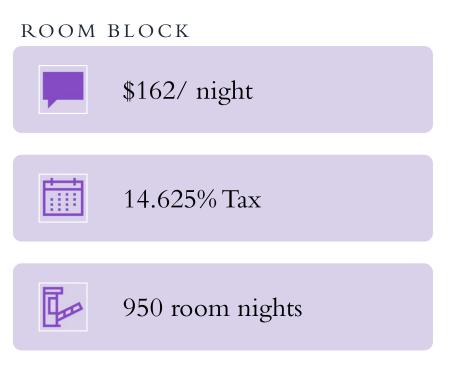
Arabian Horse Association

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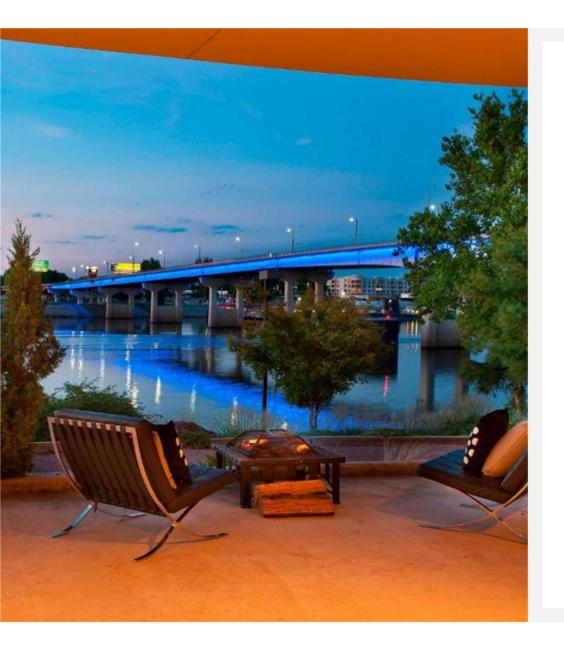
Marriott

Room Rates and Catering



CATERING

- \$45,000 catering min
- 25% Service Charge
- 8.625% sales tax



Concessions

- ✤ 5 VIP Amenities
- ✤ M Club Lounge Access (5)
- One Doyle Rogers Suite at Group Rate
- Five Executive King Suites at Group Rate
- Double Meeting Planner Points



Amenities and Entertainment



- ✤ Walkable to the River Market District
 - Starbucks Coffee Shop onsite
 - Hotel Restaurant
 - ✤ Fitness center
 - ✤ Hotel Airport Shuttle
 - ✤ Business Center





HYATT REGENCY TULSA DOWNTOWN TULSA, OK

ECCE

Room Rates and Catering

ROOM BLOCK



04

\$119/ room plus 16.517% tax

845 rooms

CATERING

- \$30,000 catering min
- Tax 8.517%
- Service Charge 22%



Concessions

- 2 Complimentary One-bedroom deluxe suites
 - 3 executive suite upgrades at group rate

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- 10 upgrades to Regency Club Kings at the group rate
 - 5 Convention Staff rooms Discounted at \$110
- 5 Complimentary welcome amenities, chef's choice
 - Comp ratio 1/40
 - 5 comp valet parking passes

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- Self parking complimentary for Onsite Guests
 - Meeting room rental set up fee \$1000
- 20% discount on Encore AV Equipment
- Complimentary meeting room WIFI



Amenities

- The Heritage Grille Steak and Fin
 - Topeca Coffee Shop
 - Fitness Center
 - Business Center
 - Indoor/ Outdoor Pool
- Walkable to downtown Tulsa Restaurants
 - Hotel Airport Shuttle





Room Rates and Catering

ROOM BLOCK



04

\$129/ room plus 13% tax

1010 rooms

CATERING

- \$40,000 catering min
- Tax 8.25%
- Service Charge 27%



Concessions

- 10 discounted staff rooms at 50% off group rate
- 1 presidential suite Complimentary
- 2 VIP Suite upgrade at group rate
- 5 executive King suites at group rate
- 5 Jr King Suites at Group Rate
- 5 Convention Staff rooms Discounted at \$110
- 5 Complimentary welcome amenities, chef's choice
 - Comp ratio 1/40
- Self parking complimentary for Onsite Guests

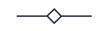
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- Meeting room rental fee waived with reached F&B min
- 10% discount on F&B published and prevailing menus, excludes alcohol
 - 10% discount on Encore AV Equipment
- Fees waived for outside AV provider with exception of rigging, internet and electric
 - Complimentary meeting room WIFI

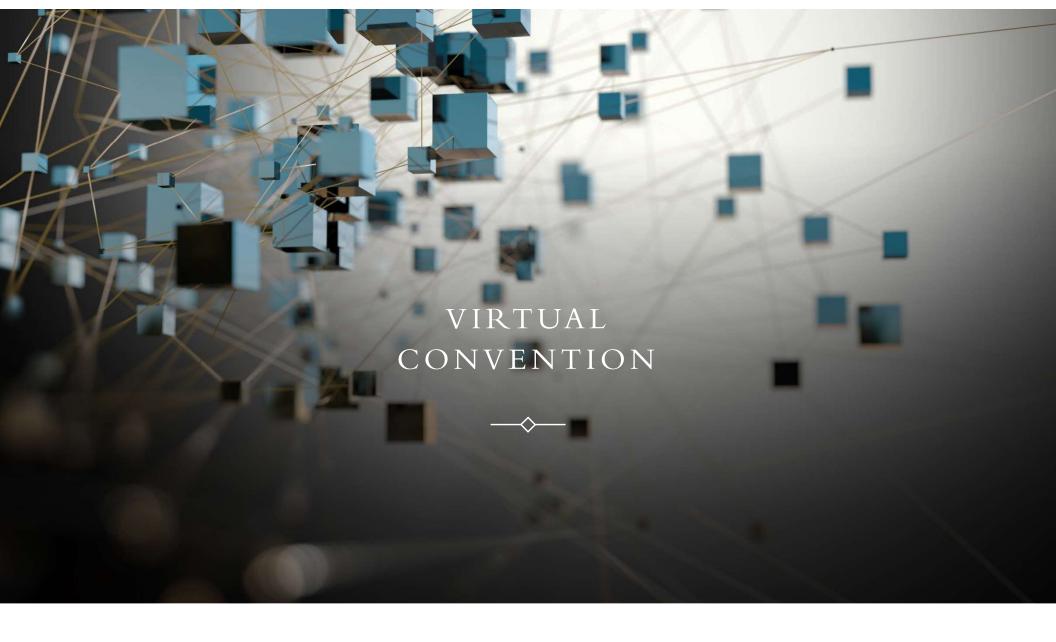


Amenities



- Jacob's Spring Grille
 - ACES Lobby Bar
 - Jett's Coffee Bar
- Mister G's Japanese Restaurant
 - Fitness Center
 - Business Center
 - Pool
- Grapevine CVB Shuttle to downtown Grapevine area
 - Hotel Airport Shuttle





Other Sites Explored



Memphis, TN Submitted proposal for 2027



Kansas City, MO

Unable to meet meeting space requirements



Omaha, NE Unable to meet meeting space requirements



Other Sites Explored for 2026

Other cities contacted did not respond

Site Comparison Snapshot - Attendee Costs

	Little Rock Marriott	Tulsa Hyatt Regency	DFW Airport Hyatt	Virtual Convention	Required / Preferred
Number of Room Nights	950	845	1010	NA	~ 900 room nights
Room Rate	\$162	\$119	\$129	NA	-
Resort Fee	\$ 0	\$ 0	\$0	NA	-
Taxes	14.625%	16.517%	13%	NA	-
Total Room Fee/Night	<i>\$185.69</i>	\$138.66	\$145.77	NA	Less than \$200
Catering Minimum	\$45,000	\$30,000	\$40,000	NA	\$40,000 or less
Sponsorship from CVB	\$ O	\$ O	\$0	\$ 0	-
Airport Shuttle	Yes	Yes	Yes	NA	Yes
Airfare (roundtrip)	Avg \$315	Avg \$230	Avg \$230	AHA staff from Den-Dal for production of virtual convention	

The Arabian Horse Association

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